



Product Sheet

Telecom Cost Optimization (TCO)

At a Glance

Telecom Cost Optimization reduces your telecom costs by leveraging industry benchmarks, unmatched know-how and sophisticated tech. When done by Sakon, TCO improves your IT working capital through reduction of the ongoing costs in your enterprise voice, data, mobile, and associated equipment spend.



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Key Benefits

1

Eliminate Vendor Overbilling

How much do you really owe? TCO helps you ensure discounts, waivers, and volume commitments are applied to your invoices so you stop paying for extra services, charges, and fees.

2

Reduce Universal Service Fees & Taxes

A reduction in governmental fees is key to cutting spend. Leverage proven methods to obtain credits and reduce your ongoing USF, federal, and local tax burden.

3

Right Size Spending to Usage

Is your organization paying for services not used or underutilized? Remove costly services, optimize wireless plans and implement best-in-class pricing with your selected vendors.

4

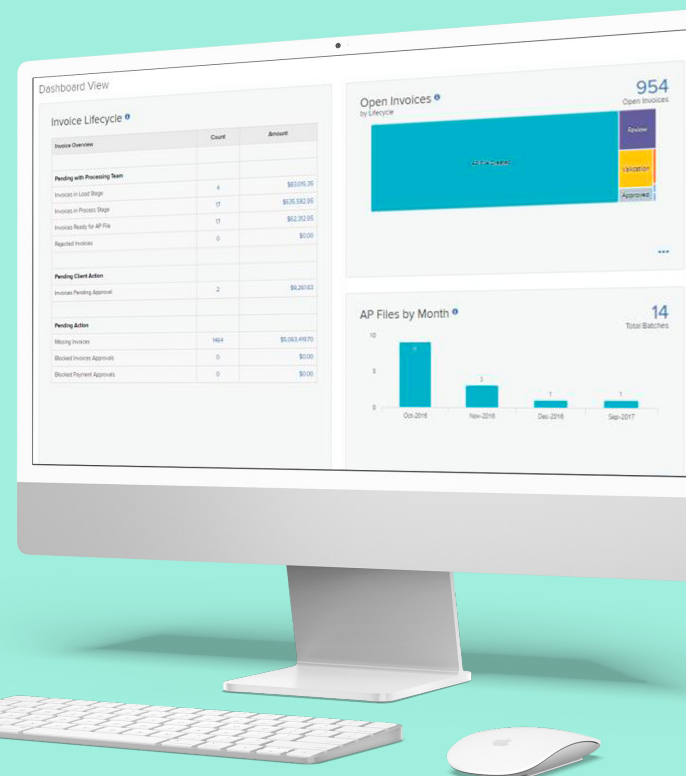
Benchmark & Source with Industry Expertise

TCO makes it simple to leverage the latest market intelligence gathered across Sakon's 200+ customers, deep data analytics and industry expertise to more efficiently source and transform your telecom environment.

5

Track Return on Investment

A better ROI is within your reach. TCO allows your organization to track your ROI with customized financial reporting that details the savings and the impact on your global IT budget.



The Sakon Solution

Sakon's industry-leading TCO provides your organization with serious Telecom savings through vendor integration for automated billing retrieval and review, robust benchmarking, industry expertise, and rigorous dispute management processes.



Sakon Recognized as
2022 Telecom Vendor
of the Year by AOTMP®



Key TCO Capabilities

- Vendor integration for automated billing retrieval and review
- Robust data set for benchmarking
- Deep industry expertise to realize maximum savings potential
- Intuitive presentation of findings and suggested action items
- Dispute and optimization management
- Financial reporting

What Can Sakon Do for You?

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Sakon is a platform and services leader that has helped global enterprises organize, understand, and intelligently manage their communications and cloud services since 2003.

With headquarters in Concord, Massachusetts, and Global Delivery Capabilities, the Sakon team numbers more than 900 employees worldwide. Sakon serves over 200 enterprise customers that are fully realizing the value of their telecom spend.

[Learn More](#)

